

**AMENDMENT NUMBER TWO
TO PROFESSIONAL SERVICES AGREEMENT
WITH
ALL CITY MANAGEMENT SERVICES, INC.**

This Amendment Number Two ("Amendment") is made and entered into this 1st day of August, 2017 ("Effective Date"), by and between the CITY OF COSTA MESA, a municipal corporation ("City"), and ALL CITY MANAGEMENT SERVICES, INC., a California corporation ("Consultant").

WHEREAS, City and Consultant entered into an agreement on December 17, 2012 for Consultant to provide crossing guard services (the "Agreement"); and

WHEREAS, Section 4.1 of the Agreement provides for an initial term through September 6, 2016, with the option to renew the Agreement for three (3) additional one (1) year periods; and

WHEREAS, on August 30, 2016, City and Consultant exercised the first renewal, extending the term of the Agreement through September 6, 2017; and

WHEREAS, City and Consultant now desire to exercise the second renewal and to set forth Consultant's compensation accordingly.

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. The term of the Agreement shall be extended through September 6, 2018.
2. For the period commencing September 7, 2017 and ending September 6, 2018, Consultant's compensation shall not exceed One Hundred Seventy-Seven Thousand Two Hundred Dollars (\$177,200.00). Consultant shall be paid according to the fee schedule set forth in Exhibit "A," attached hereto and incorporated herein by this reference.
3. All terms not defined herein shall have the same meaning and use as set forth in the Agreement.
4. All other terms, conditions, and provisions of the Agreement not in conflict with this Amendment shall remain in full force and effect.

[Signatures appear on following page.]

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed by and through their respective authorized officers, as of the date first written above.

CITY OF COSTA MESA

Thomas R. Katis
City Manager

Date: 9/1/17

CONSULTANT

Demetra Farwell
Signature

Date: 8/11/17

Demetra Farwell Corporate Secretary
Name and Title

ATTEST:

Brenda Green 9/6/17
City Clerk



APPROVED AS TO FORM:

[Signature]
City Attorney

Date: 09/30/17

APPROVED AS TO INSURANCE:

[Signature]
Risk Management

Date: 8/17/17

APPROVED AS TO CONTENT:

[Signature]
Project Manager

Date: 8/15/17

DEPARTMENTAL APPROVAL

Raja Sethevan

Public Services Director

Date: 8/16/17

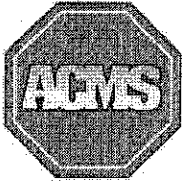
APPROVED AS TO PURCHASING:

Stephen Dumont

Interim Finance Director

Date: 8.29.17

EXHIBIT A
FEE SCHEDULE



ALL CITY MANAGEMENT SERVICES

RECEIVED
MAR 14 2017
PUBLIC SERVICES

March 13, 2017

David Cho
City of Costa Mesa
P.O. Box 1200
Costa Mesa CA 92626

We again come to that time of year when many agencies are planning their budgets for the coming fiscal year. This year I hate to be the bearer of bad news, but you may know that the California Legislature ushered in another round of minimum wage increases effective January 1st of this year.

The current law mandates an increase on January 1st for each of the next 4 years. The target wage rate for California employees in this process will be \$15.00 per hour in 2022. As such, our pricing for the coming 2017-2018 fiscal year reflects both the .50 cent increase we incurred this January and the .50 cent increase we will incur next January 2018. Moving forward please expect annual price increases for the next 4 years as we must keep pace with minimum wage mandates.

I would be remiss not to clarify the fact that each dollar of payroll translates into approximately 35 cents additional of employer taxes, liability insurance, payroll fees and workers' compensation insurance. Toward that end, the adjusted rate for services for the City of Costa Mesa this year is \$17.53 per hour. As always, we remain committed to providing a safe, cost-effective and professional School Crossing Guard Program.

I would also like to take this opportunity to introduce you to our **Client Portal** accessed through our website (www.thecrossingguardcompany.com or www.acmssafety.com). Through our portal you have access to all the documents and information related to your Crossing Guard Program. This includes; Contracts, Amendments, Site Locations (powered Google Maps to see each site), General Liability Insurance Certificates and Workers Compensation Insurance Certificates. To request access the new portal please send an email to clients@acmssafety.com with the following information:

- Full Name
- Title
- Direct phone number

Once you submit the above information, you will receive an email from "WordPress" which has a link that will prompt you to setup a password. You will then have immediate access to the above referenced information.

We appreciate your business and if you have any questions or need additional information, please contact me at (800) 540-9290. Take care.


Baron Farwell, General Manager

"The Crossing Guard Company"

All City Management Services Inc.

Client Worksheet 2017 - 2018

Department: 8601

Billing Rate for 2017/2018: \$17.53

City of Costa Mesa
P.O.Box 1200
Costa Mesa, CA 92626

KEY:

Traditional Calendar:

For sites with no regularly scheduled early release days, use 180 regular days

For sites with one regularly scheduled early release day/week, use 144 regular days and 36 minimum days

Summer School

For schools with Summer School sessions use 19 days

Sites with traditional calendar:

17	Sites at 3 hrs per day	51	X	180	X	\$17.53	=	\$160,925.40
		Total Hrs/day		days/yr		Hourly Billing Rate		
1	Site at 4.25 hrs w/early release	4.25	X	180	X	\$17.53	=	\$13,410.45
		Total Hrs/day		days/yr		Hourly Billing Rate		
	early release for site above	4.5	X	36	X	\$17.53	=	\$2,839.86
		Total Hrs/day		days/yr		Hourly Billing Rate		

Summer School Sites

No estimate for Summer School based on 2016

TOTAL PROJECTED HOURS	10107	TOTAL ANNUAL PROJECTED COST	\$177,175.71
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