

**AMENDMENT NUMBER THREE
TO PROFESSIONAL SERVICES AGREEMENT
WITH
ALL CITY MANAGEMENT SERVICES, INC.**

This Amendment Number Three ("Amendment") is made and entered into this 7th day of August, 2018 ("Effective Date"), by and between the CITY OF COSTA MESA, a municipal corporation ("City"), and ALL CITY MANAGEMENT SERVICES, INC., a California corporation ("Consultant").

WHEREAS, City and Consultant entered into an agreement on December 17, 2012 for Consultant to provide crossing guard services (the "Agreement"); and

WHEREAS, Section 4.1 of the Agreement provides for an initial term through September 6, 2016, with the option to renew the Agreement for three (3) additional one (1) year periods; and

WHEREAS, on August 30, 2016, City and Consultant exercised the first renewal, extending the term of the Agreement through September 6, 2017; and

WHEREAS, on August 1, 2017, City and Consultant exercised the second renewal, extending the term of the Agreement through September 6, 2018; and

WHEREAS, City and Consultant now desire to exercise the third renewal and to set forth Consultant's compensation for the extended period accordingly.

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. The term of the Agreement shall be extended through September 6, 2019.
2. For the period commencing September 7, 2018 and ending September 6, 2019, Consultant's compensation shall not exceed One Hundred Eighty-Seven Thousand Five Hundred Thirty-Three Dollars and Thirty-Six Cents (\$187,533.36). Consultant shall be paid according to the fee schedule set forth in Exhibit "A," attached hereto and incorporated herein by this reference.
3. All terms not defined herein shall have the same meaning and use as set forth in the Agreement.
4. All other terms, conditions, and provisions of the Agreement not in conflict with this Amendment shall remain in full force and effect.

[Signatures appear on following page.]

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed by and through their respective authorized officers, as of the date first written above.

CITY OF COSTA MESA

James S. Detombeau Date: 8/27/18
to City Manager *Acting City*
mgr.

CONSULTANT

Demetra Farwell Date: 8/15/18
Signature
Demetra Farwell, Secretary
Name and Title

ATTEST:

Brenda Green
City Clerk



APPROVED AS TO FORM:

[Signature] Date: 08/24/18
City Attorney

APPROVED AS TO INSURANCE:

[Signature] Date: 8/17/18
Risk Management

APPROVED AS TO CONTENT:

[Signature] Date: 8/20/18
Project Manager

DEPARTMENTAL APPROVAL

Raja Sethuram
Public Services Director

Date: 8-20-18

APPROVED AS TO PURCHASING:

Kalyan
Finance Director

Date: 8/21/18

EXHIBIT A
FEE SCHEDULE



ALL CITY MANAGEMENT SERVICES

March 12, 2018

David Cho
Costa Mesa, City of
P.O. Box 1200
Costa Mesa CA 92626

It is once again the time of the year when many agencies are formulating their budgets for the coming fiscal year. Toward that end, please allow this letter to serve as confirmation of our interest in extending our agreement for Crossing Guard Services through the 2018-2019 fiscal year.

As you may know California has mandated minimum wage increases for the next 4 years. Wages were just increased .50 cents in January of this year to \$11.00 per hour. Effective January 2019 minimum wages will increase another \$1.00 to \$12.00 per hour. Minimum wages are scheduled to increase \$1.00 for each of the subsequent 3 years to follow. For each dollar of wages we pay approximately .35 cents in taxes, fees and insurance.

To keep pace with these mandated increases we must request an increase in your billing rate from \$17.53 to \$18.84 for the 2018-2019 fiscal year. To facilitate the calculation of the annual program cost we have developed and included with this letter a Client Worksheet. This Worksheet is our best estimation of the hours and cost of your program based on the proposed price increase.


I would also like to take this opportunity to introduce you to our **Client Portal** accessed through our website (www.thecrossingguardcompany.com or www.acmssafety.com). Through our portal you have access to all the documents and information related to your Crossing Guard Program. This includes; Contracts, Amendments, Site Locations (powered Google Maps to see each site), General Liability Insurance Certificates and Workers Compensation Insurance Certificates. To request access the new portal please send an email to clients@acmssafety.com with the following information:

- Full Name
- Title
- Direct phone number

Once you submit the above information, you will receive an email from "WordPress" which has a link that will prompt you to setup a password. You will then have immediate access to the above referenced information.

While we remain committed to providing a safe, cost-effective and professional School Crossing Guard Program we hope you will find this new pricing acceptable. If you have any questions or need additional information please contact me at (800) 540-9290. Take care.

Sincerely,



Demetra Farwell
Director of Administrative Services

"The Crossing Guard Company"

All City Management Services Inc.

Client Worksheet 2018 - 2019

Department: 8601

Billing Rate for 2018/2019: \$18.84

City of Costa Mesa
P.O.Box 1200
Costa Mesa, CA 92626

KEY:

Traditional Calendar:

For sites with no regularly scheduled early release days, use 180 regular days

For sites with one regularly scheduled early release day/week, use 144 regular days and 36 minimum days

Sites with traditional calendar:

		51		180		\$18.84	=	\$172,951.20
17	Sites at 3 hrs per day	Total Hrs/day	X	days/yr	X	Hourly Billing Rate		
1	Site at 4.25 hrs w/early release	4.25	X	144	X	\$18.84	=	\$11,530.08
		Total Hrs/day	X	days/yr	X	Hourly Billing Rate		
	early release for site above	4.5	X	36	X	\$18.84	=	\$3,052.08
		Total Hrs/day	X	days/yr	X	Hourly Billing Rate		

TOTAL PROJECTED HOURS

9954

TOTAL ANNUAL PROJECTED COST

\$187,533.36